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Jennifer and Mike Hansen CBA EXCELLENCE IN RESEARCH AWARD RECIPIENT Dr. William Ross

Dr. William Ross is a Professor of Management at the University of Wisconsin-La Crosse. He has published over 50 articles, being cited over 2400 times (based on Google Scholar). His research interests involve third-party dispute resolution procedures (e.g, mediation and arbitration) and the application of information technology to human resource issues (such as using social networking for personnel selection). His articles appear in scholarly journals, including *Academy of Management Review*, *the International Journal of Conflict Management*, *the Journal of the Association for Information Systems*, *Negotiation Journal*, and *Journal of Applied Psychology*. He has also authored four book chapters.

He has served as an *ad hoc* reviewer for numerous journals. He has also served on the editorial boards of *the International Journal of Conflict Management*, *Negotiation & Conflict Management Research*, and *the International Journal of Organization Theory & Behavior*.

Dr. Ross teaches classes in Negotiation, Organizational Behavior, Human Resource Management, and Labor-Management Relations. He has authored 20 teaching-oriented exercises and case studies. He is a co-author of *The Labor Relations Process*, a textbook widely used in Labor-Management Relations courses.

Raised in Mississippi and Alabama, Dr. Ross earned his bachelor's at Auburn University; he earned his Ph.D. in Industrial-Organizational Psychology from the University of Illinois at Urbana-Champaign. He came to UWL in 1984 and was promoted to Professor in 1993. From 2013-2019, he served as Department of Management Chairperson. He dedicates this award to his co-authors – and to his wife and family.